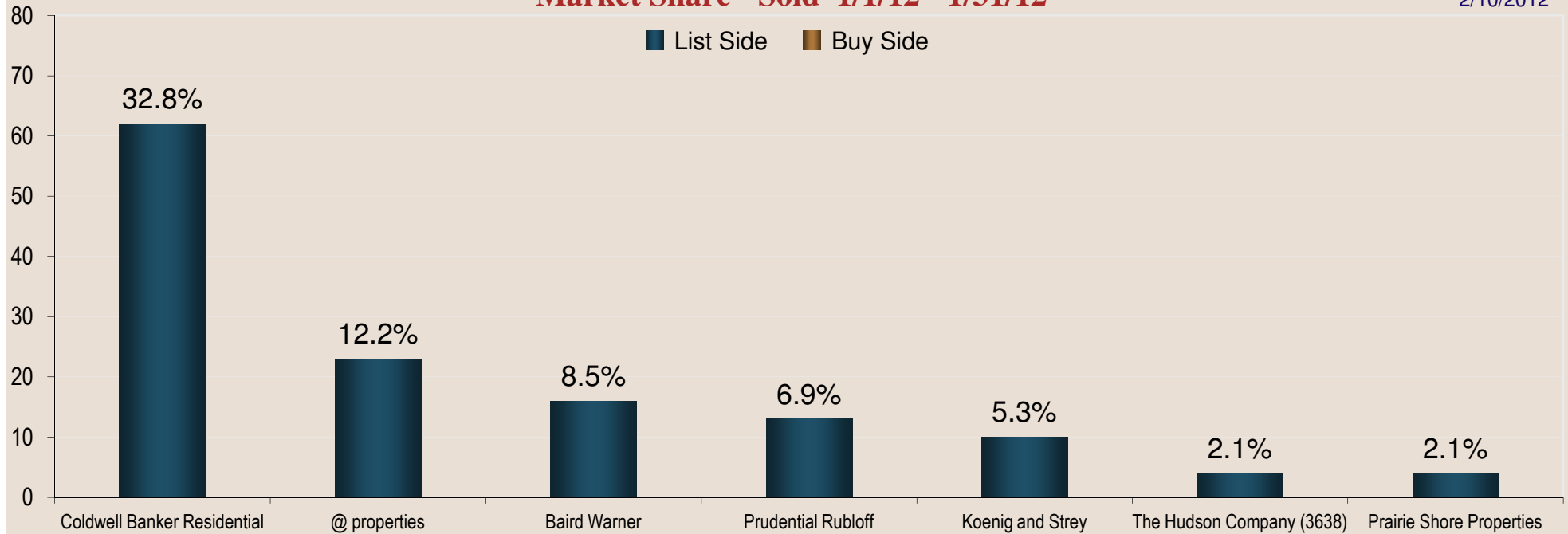


Units

## Market Share - Sold 1/1/12 - 1/31/12

2/10/2012



FILTER: Prop. Types: SFH Condo TwnHm Areas: Deerfield (267), Evanston (730), Highland Park (351), Glencoe (132), Glenview (597), Kenilworth (35), Lake Bluff (122), Lake Forest (253), Lincolnshire (104), Northbrook (471), Wilmette (327), Winnetka (215), Highwood (20)

Competitors - by Broker	Sold By Date Range			Sold By Date Range %Share			Sold By Date Range (\$Volume_000's)			Sold By Date Range (\$Vol) %Share		
	List Side	Buy Side	Total	List Side	Buy Side	Total	List Side	Buy Side	Total	List Side	Buy Side	Total
Coldwell Banker Residential	62	52	114	32.8%	27.5%	30.2%	34,632	23,319	57,951	33.5%	22.5%	28.0%
@ properties	23	27	50	12.2%	14.3%	13.2%	14,525	17,594	32,119	14.0%	17.0%	15.5%
Baird Warner	16	14	30	8.5%	7.4%	7.9%	6,338	5,828	12,166	6.1%	5.6%	5.9%
Prudential Rubloff	13	11	24	6.9%	5.8%	6.3%	14,938	14,342	29,280	14.4%	13.9%	14.1%
Koenig and Strey	10	14	24	5.3%	7.4%	6.3%	3,135	6,994	10,129	3.0%	6.8%	4.9%
The Hudson Company (3638)	4	0	4	2.1%	0.0%	1.1%	8,833	0	8,833	8.5%	0.0%	4.3%
Prairie Shore Properties	4	3	7	2.1%	1.6%	1.9%	2,570	1,830	4,400	2.5%	1.8%	2.1%
All Other	57	68	125	30.2%	36.0%	33.1%	18,535	33,598	52,133	17.9%	32.5%	25.2%
<b>TOTALS</b>	<b>189</b>	<b>189</b>	<b>378</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>103,505</b>	<b>103,505</b>	<b>207,010</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

Based on information from Midwest Real Estate Data LLC; Greater Northwest Indiana Association of REALTORS and Metro MLS, Inc. for the period 1/1/12 through 1/31/12. Due to MLS reporting methods and allowable reporting policy, this data is only informational and may not be completely accurate. Therefore, Coldwell Banker Residential Brokerage does not guarantee the data accuracy. Data maintained by the MLS's may not reflect all real estate activity in the market. Owned and Operated by NRT LLC.

